

Area Sales Manager, Contract - Germany

Wendelbo – a Danish manufacturer of high-end design furniture - is searching for an Area Sales Manager for the regions PLZ 7, 8 & 9 to help developing Wendelbo in the contract market.

Job description:

- Manage overall sales to the contract market in the region and ensure growth
- Setting up a network of architects, interior designers & dealers
- Cultivate the sales network
- Continually monitor and track regional sales performance and report to our Sales Manager in Germany
- Attend trade shows as needed
- Product training
- Home office

Qualifications:

- At least 3 years successful previous experience within the furniture industry
- Holding a network of dealers and architects
- Strong communication and presentation skills (verbal and written) in German and English
- A team player with a “can-do” attitude and able to work autonomously
- Self-driven, extrovert and well-organized
- Hands-on mentality
- Willingness to travel

We offer an exciting job in a dynamic and international company experiencing high growth rates and having high ambitions for the future as well as motivated colleagues who are looking forward to welcoming you in the team.

We are looking forward to receiving your motivated job application marked “Area Sales Manager” within 31.07. at hr@wendelbo.dk

Are you interested in more information about the position, feel free to contact our sales manager in Germany, Patrik Salewski Patrik@wendelbo.dk - mobile 0178 1308965

Learn more here www.wendelbo.dk

